



GAP Rate Sheet

Classic Signature GAP 125% NADA Independent Dealer Rates

	Dealer Cost	Suggested Retail	Retail Profit
0 - 60 Month Contract	\$ 149	\$ 795	\$ 646
61-72 Month Contract	\$ 189	\$ 795	\$ 606
73-84 Month Contract	\$ 249	\$ 795	\$ 546

\$50 Surcharge on lease vehicles and 1 ton vehicles

Classic Signature GAP 150% NADA Independent Dealer Rates

	Dealer Cost	Suggested Retail	Retail Profit
0 - 60 Month Contract	\$ 159	\$ 795	\$ 636
61-72 Month Contract	\$ 215	\$ 795	\$ 580
73-84 Month Contract	\$ 280	\$ 795	\$ 515

\$50 Surcharge on lease vehicles and 1 ton vehicles

Classic Signature GAP 125% NADA Buy Here Pay Here Rates

	Dealer Cost	Suggested Retail	Retail Profit
12-36 Month Contract	\$ 159	\$ 695	\$ 536
37-48 Month Contract	\$ 189	\$ 795	\$ 606

GAP not available in **Montana, Nevada, New York and Oregon**. **Texas** requires special forms and dealer can only charge consumer 5% of amount financed. **Colorado** requires special forms and retail cap at 2% amount financed or \$300 whichever is greater. **Indiana** requires addendum and caps retail cost at \$460. **New Hampshire** requires special forms.

125% GAP Program

(Available for use in auto and motorcycle franchise and non-franchise dealers, credit unions, banks, and finance companies)

150% GAP Program

(Available for use in auto and motorcycle franchise and non-franchise dealers, credit unions, banks, and finance companies)

REMITTANCE TO CLASSIC. The Dealer shall send CLASSIC a copy of each Waiver issued with its payment for the amount due shown in within 20 days after the end of each month in which the Waiver was issued. Failure to remit a Waiver within 60 days of its date of issue shall relieve the insurer and CLASSIC from any liability for amounts due the Lender under said Waiver, unless such late Waivers have been resubmitted in accordance with the CLASSIC procedures and instructions. All remittances must be made payable to CLASSIC.

Call 800-385-3584 to sign up

classicgap@dealerleadtrack.com